



## PRESS RELEASE

# OVHcloud launches Hosted Private Cloud powered by Nutanix for turnkey cloud migration

*Hosted Private Cloud, powered by Nutanix, pre-installs Nutanix Cloud Platform software on OVHcloud private cloud infrastructure for unmatched ease of migration and speed of deployment.*

Roubaix (France), March 16, 2022 – **OVHcloud and Nutanix, a global leader in hybrid multicloud computing, have partnered to offer [Hosted Private Cloud powered by Nutanix](#). This pre-installed solution running the Nutanix Cloud Platform is ready to use in a matter of hours, running on 100% dedicated and secure OVHcloud infrastructure. The scalable, all-inclusive platform is designed for organizations that want to migrate their applications quickly and easily to the cloud or embark on a hybrid multicloud journey by scaling their applications to cloud for seasonal demands and taking advantage of disaster recovery in the cloud. Customers can leverage a common software management plane from Nutanix tying their OVHcloud solution to the Nutanix Cloud Platform.**

This new offering enhances the OVHcloud Private Cloud portfolio and provides organizations with the combination of the proven services of the leading European cloud provider and Nutanix's Cloud Platform built on its industry-leading hyperconverged infrastructure software. The Hosted Private Cloud portfolio allows companies to leverage a dedicated infrastructure that scales alongside business needs. The use of a market standard such as Nutanix frees organizations from technical lock-in and provides continuity outside an OVHcloud environment.

The OVHcloud infrastructure meets the highest security and data protection standards, in line with HDS, ISO27001, HIPAA, and GDPR. In addition, OVHcloud infrastructure can help customers maintain data sovereignty.

*"The partnership between OVHcloud and Nutanix delivers a cloud smart choice for all workloads, giving organizations of all sizes a secure and powerful new hybrid cloud option," said **Christian Alvarez, SVP Worldwide Channels at Nutanix**. "The all-inclusive offering provides Nutanix's industry leading software capabilities along with OVH's infrastructure flexibility and network connectivity options that eliminate any ingress and egress cost surprises."*

### **Nutanix and OVHcloud team up to innovate cloud migration**

Hosted Private Cloud powered by Nutanix specifically addresses the needs of organizations that want to **migrate their applications quickly and easily to the cloud**. This helps them save time and improve productivity while remaining focused on their core business. The solution also fully integrates with a

**hybrid cloud strategy**, securely tying cloud workloads to those that remain on-premises. Hosted Private Cloud powered by Nutanix is also suitable for businesses wishing to implement a **disaster recovery plan**, since its secondary infrastructure can be switched to the cloud in just a few clicks. Finally, SMBs and large enterprises that experience seasonal variations in business can leverage this solution to **absorb their peak loads in the cloud** without investing heavily in on-premise infrastructure.

*“We are pleased to join forces with Nutanix to help organizations move toward new opportunities in the field of hyperconvergence. This new private cloud offering combines the best of our two companies and complements our solutions, to offer businesses outstanding services that are suited to their specific needs,”* said Thierry Souche, Chief Technology Officer at OVHcloud.

### **The best of both OVHcloud and Nutanix, the respective leaders in private cloud and hybrid multicloud.**

The Hosted Private Cloud powered by Nutanix solution is a competitive and unique all-inclusive offering that combines hardware, software, installation, and configuration, including network. It allows OVHcloud customers and partners to save installation and configuration time. With complete support for consumption-based pricing across the stack (Nutanix software and OVHcloud Bare Metal hardware), it also enables them to streamline their expenses, and move from CapEx to OpEx. It consists of pre-deployed Nutanix clusters, exclusive to the Hosted Private Cloud powered by Nutanix offering, including:

- Pre-installed Nutanix software.
- Latest generation OVHcloud High Grade HCI Bare Metal servers for optimal performance.
- Configurations starting with a minimum of three high-performance nodes with built in resiliency.
- Choice of hosting locations in European data centers in Roubaix (France) and Gravelines (France), and North American data centers in Beauharnois (Canada).
- Flexible, on-demand infrastructure with instant, fully automated access and provisioning. This allows organizations to easily scale up capacity as processing and storage requirements change.

### **Availability**

Announced at Ecosystem Experience in November 2021, OVHcloud’s Hosted Private Cloud powered by Nutanix solution is available now in Europe and Canada. Prices start at €5,336 excluding VAT per month, including the Nutanix software, with a minimum configuration of three nodes and a 24-month commitment. Like all OVHcloud products, this offering is based on a robust and sustainable infrastructure. It features an industry leading price/performance ratio and predictable pricing and allows organizations the choice of location so they can maintain control of their cloud strategy, security, and data. In addition, thanks to its vertically integrated business model, OVHcloud can offer its customers infrastructures that both meet its commitments to an ethical cloud and are sustainable as a result of resource efficiency and circular economy.

## **About OVHcloud**

OVHcloud is a global player and Europe's leading cloud provider operating over 400,000 servers within 33 data centers across four continents. For 20 years, the Group has relied on an integrated model that provides complete control of its value chain – from the design of its servers, to the construction and management of its data centers, including the orchestration of its fiber-optic network. This unique approach allows it to independently cover all the uses of its 1.6 million customers in more than 140 countries. OVHcloud now offers its customers latest-generation solutions combining performance, price predictability and total sovereignty over their data to support their growth in complete freedom.

## **Contacts**

### **Media relations**

Marie Vaillaud  
Corporate Communication Manager  
media@ovhcloud.com  
+ 33 (0)6 49 32 74 02

### **Investor relations**

Marisa Baldo  
Head of Financial Communications  
investor.relations@ovhcloud.com  
+ 33 (0)6 62 75 63 04